



Tennessee Steel Haulers, Inc.

P O Box 78189

Nashville, TN 37207

PH# 1-800-776-4004 Fax# 615-271-2438

Dear Customer,

Thank you for choosing Tennessee Steel Haulers, Inc. for your flatbed trucking needs. I would like to tell you a little about our company, and why we believe we can continually earn your business.

Tennessee Steel Haulers, Inc. has been providing flatbed services since 1976. We have grown steadily over the years and currently have over 500 units ready to serve you. We are committed to providing safe, competitively priced, on-time service.

To better meet our commitment to our customers, our employees, and our owner-operators, we achieved ISO 9001:2000 certification in 2004. We also implemented a document imaging system for our billing. This has greatly improved the timeliness and accuracy of our freight bills, which, in turn, allows our customers to accelerate their own collection process. This also allows you to choose how you would like to receive your invoices. Your options are email, fax or regular mail. We are excited that we have these billing options available to our valued customers.

To better serve our customers, we also offer credit accounts to those who meet our credit qualifications. If you would like to apply for a credit account, please fill out the enclosed credit application and fax it to our Credit Department @ 615-271-2438. Be sure to indicate how you would like to receive your invoices in the billing method section of the credit application.

We look forward to continue to serve your flatbed trucking needs. Thank you for your business.

Sincerely,

Penny Keller  
Credit & Collection Manager